

Government e-Marketplace

(GeM)

Disclaimer: We are a Start-up consultant in India and professionals in Start-up consultation and understand the requirements of today's enterprises. We are merely a consultancy service-providing company and not in any affiliation/ collaboration with any Government/Non-Government Agency/Institutions/Organization/Department



About **Egniol**

Egniol Group Of Companies offers 360° consultancy services to upscale your business growth. Our aim is to revolutionize the Indian startup ecosystem with our wide-ranging services. We are here to spread the word about the unique schemes of the government that aimed to upscale the startup ecosystem. End-to-end solutions are provided by us to help your business take off from the ground and fly high in the startup sky

About **Scheme**

Government e-Marketplace (GeM) is an online procurement platform for government Ministries and departments, and the most widely used channel for public procurement. Small and medium enterprises, start-ups accepted with DPIIT, and other private companies are eligible to register on the GeM portal as sellers and sell the listed products and services directly to the government department. GeM start-up runway is a new initiative launched by GeM to allow start-ups to reach out to the universe of government buyers by offering innovative products that are unique in the process.



Benefits

Seller-friendly Dashboard:

It helps to directly reach out to all government divisions for selling and monitoring supplies and payments and provides identical procedures for buying along with an Online grievance redressal mechanism for a quick resolution.

Support in Trade:

All Government agencies including Central, State Government, and PSUs have to fulfill their purchase conditions only through sellers listed under the GeM portal. GeM listing has a great avenue for private corporations' business Growth.

Easy Registration:

There is a minimum paperwork required to obtain GeM registration. Moreover, there is an accessible, easy, and clear process for tender allotting under the GeM portal. There are special provisions and sections for start-ups, MSMEs as well as Emporium products.

Access to Government Bodies:

The Portal provides Access to the National Public Procurement Market along with Easy access to participate in bids/reverse auctions.

Dynamic Pricing:

Prices can be changed based on market conditions to give Businesses a fair hand in all trading activities.

GeM CAUTION MONEY (SECURITY DEPOSIT)

Note: CAUTION MONEY WILL BE PAID BY CUSTOMER ONLY

It is mandatory for every registered seller to pay caution money to showcase their products and services on GeM. The amount of caution money depends on the company profile and turnover.

The classification is as follows:

- 1 Seller Turnover of less than 1 Crore: Rs 5,000/-
- 2 Seller Turnover of more than 1 Crore but less than 10 Crore: Rs 10,000/-
- 3 Seller Turnover of more than 10 Crore: Rs 25,000/-

Sellers having an annual turnover of Rs. 500 Crore or more, at least in one of the latest three years as captured during registration are prioritized by the GeM Portal.



Scope of **Work**

01

Assistance in Documentation

02

**Guidance in the
Registration/Addition of
Products/Services**

03

Registration Consultation

04

**Assistance in Tender
Participation**

05

Platform Training

Eligibility Criteria

Products:

- For OEMs, Mandatory Documents include BIS & TRADEMARK Certificate
- For Resellers, Mandatory Documents include Authorization Letter

Services:

- Depending on the Industry & Sector, these businesses are required to fill the RATE SHEET that will be provided by the portal.
- Other mandatory documents will vary as per the industry of the Business
- After successful registration, the GeM portal will notify these businesses regarding ongoing auctions and the documentation for bid participation will vary from auction to auction.



Registration Documents



Seller Turnover of less than 1 Crore: Rs 5,000/-

Aadhar Card Of Director (Any One)

Bank Details Of the Company

Bank Details Of the Company

ITR Form Of Company

Company Profile or Website

Description of Products or Services (to be uploaded)

Note: Other mandatory documents will vary as per the industry of the Business. We request you understand the process and provide supporting documents as per the requirement of the Government norms.

FAQs

Q1. What is Vendor Assessment?

Ans. The Vendor Assessment is a facility, mandatory for OEMs, with certain exemptions. The Vendor Assessment Policy covers three distinct aspects of vendors that are captured and validated.

1. The vendors profile related information, which includes Personal identity, Nature of business entity, Financial and Professional status. These are validated through online integration.
2. Second aspect is relating to the business entity's profile with respect to the supplying capacity and past experiences. This is applicable only to Original Equipment Manufacturers (OEM).
3. Third aspect is the performance of vendors in the GeM portal. Once registered and validated either as an OEM or authorized re-seller, the credentials are dynamically validated based on their performance and rating on the platform.

Q2. How can I get the Vendor Assessment Exemption done?

Ans. As an OEM, you can initiate Vendor Assessment Exemption from your account profile by furnishing the required information & document with respect to Vendor Assessment Exemption. This information would be collected through an online form and upon successful submission, QCI would validate the information and the document uploaded by the OEM in the 2 working days. Once the details are validated and approved, the OEM shall be exempted from the Vendor Assessment.



Contact Us



502- 5th Floor, I-Square Corporate
Park, Science City Rd, near CIMS
Hospital, Ahmedabad, Gujarat 380060.



www.egniol.co.in

Disclaimer: We are a Start-up consultant in India and professionals in Start-up consultation and understand the requirements of today's enterprises. We are merely a consultancy service-providing company and not in any affiliation/ collaboration with any Government/Non-Government Agency/Institutions/Organization/Department